



Joinerysoft overflows at W8



DESPITE concerns of a market slowdown, Joinerysoft's stand at W8 continued to be busy with customers and potential customers keen to see the latest Joinery Management Software (JMS).

JMS Version 3 was showcased as well as the latest modules for Stairs and Gates. Existing customers expressed keen interest in receiving the new features as quickly as possible.

Over 40 JMS customers turned up at the stand, resulting in an enviable situation where on more than one occasion JMS customers were animatedly telling other joiners of the benefits.

Alan Turner, managing director of Joinerysoft, comments: "There is no better recommendation than happy customers recommending our software." Joiners using JMS and keen to recommend the software include: Riddle Joinery, J.F. Joinery, Cambridge Joinery and Joinerycraft, to name a few.

This year, Joinerysoft took the decision to host two stands at W8. Siting one close to CNC manufacturers, Joinerysoft was able to demonstrate their seamless links with SCM's Windor

range of CNC machines. Approached by other manufacturers at the show to discuss links with their machines, Joinerysoft remains committed to providing a total solution for bespoke joinery software. The advantage of having two stands at W8 proved clear, when on the Sunday, the larger stand became so busy that the second stand provided a useful overflow feature for potential customers to receive demonstrations.

"October has been one of our best months ever, with more than 380 joiners now enjoying JMS," confirmed Alan Turner. "In times like these, you need



to take control of your business: be more competitive while keeping costs low. Many joiners are realising that if you want to be competitive with a good customer image, then JMS is essential. If you are now quoting less, then it is even more important that your company is represented in the best manner to win orders. JMS will also improve efficiency and help control your costs, ensuring a head start when the economy recovers."

Version 3 includes:

Arches — non rectangular items. Features circles, triangles, arches, gable ends of barn conversions, gothic arches, curved glazing bars and lattice bars, to name a few.

Cross sections — slice through joinery to display true cross sections for printing for customers, planners, architects or for the workshop.

Feedback on the new JMS Stairs and Gates modules was very positive. Over 50 joiners have now pre-ordered Stairs, making Joinerysoft one of the largest stair software manufacturers. JMS Gates is also planned for release in the New Year.

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